



Relocation Breakthroughs
Division of Breakthrough Consulting, LLC

The Bay Area Leader in Relocation Services for Renters

COMPREHENSIVE HOME-FINDING PACKAGE

This is our most requested service because we “do it all” for the transferee until they sign a lease for a rental home they love. A half-day rental tour, **plus** ongoing service until a rental home is secured and the lease is signed.

Preparation:

- We find out the transferee’s specific requirements and preferences; we answer all of their questions and concerns.
- We give them information about the neighborhoods and the rental market.
- We coach them in preparing an application packet that will have landlords choose them over other applicants.
- We pull listings that fit their wants and needs, call landlords, pre-screen rental units and schedule showings. (Approximately 6 to 8 hours of research, calling, prescreening and scheduling.)

Rental Tour:

- We take the transferee to see prescreened rentals and neighborhoods—usually 8 to 12 rentals, depending on the current availability.
- We show them the cities and neighborhoods they want to see.
- We ongoingly adjust the tour to any changes in what they want and need.
- We assist them to evaluate, select and apply for a rental home of their choice and negotiate terms.

Ongoing Service:

- If the transferee does not select a rental home on the tour day, we continue to research daily; we continue to pre-screen apartments/homes and schedule appointments.
- We take or send them to scheduled showings until a rental home is secured.
- We work with the transferee and landlord until the lease process is complete. This usually takes no longer than one week.



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BASIC HOME-FINDING TOURS

One **Full-Day** or **Half-Day** rental tour of neighborhoods and pre-screened rentals in a specific geographic area.

Preparation:

- We find out the transferee's specific requirements and preferences.
- We provide information about the neighborhoods and the current rental market.
- We coach the transferee in preparing an application packet that will have landlords choose them over other applicants.
- We research, call landlords, pre-screen rental units and schedule showings.
(Approximately 6 to 8 hours of research, calling, scheduling and prescreening.)

Rental Tour:

- We take the transferee to see pre-screened rentals and neighborhoods—usually 5 to 10, on the Half-Day Tour and 9 to 15 on the Full-Day Tour depending on what matches their needs in the current rental market.
- We ongoingly adjust the tour to what is wanted and needed.
- We assist the transferee to evaluate, select and apply for rentals.

After Rental Tour:

If the transferee doesn't secure a rental on the tour day, we provide resources and coaching so they can efficiently and successfully continue the search on their own.

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